



tcACCESS supports the Controlling

LUEG AG is a large reseller of the DaimlerChrysler AG and represents Mercedes with 13 Mercedes centers and additional 3 centers in the western Saxony area of Germany. LUEG AG also runs additional centers for the DaimlerChrysler brands smart and Chrysler/Jeep.

With considerable expenditure LUEG AG invests in a future oriented expansion of its service offering. This will assure that today's support quality is already meeting tomorrow's customer expectations. The controlling uses tcACCESS to work with real time information to meet this objective.



LUEG AG uses an IBM Multiprise 3000 running VM and VSE/ESA 2.3. The operational data is stored under DL/I and VSAM. In operation are in-house developed applications for the operative areas "New Cars", "Used Cars", "Parts", "Service" etc. Additionally LUEG AG uses a third party package called IFAS/IPAS/ICOS for General Ledger, HR and Controlling, which stores the data in a proprietary format in VSAM and DL/I.

The contact to B.O.S. was established when LUEG AG started the implementation of an OLAP based analysis tool, developed by CubeWare, a Bavaraian based Software company. The controlling department uses this tool for Business Management Analysis. In addition, the file transfer procedures in place were large-scale and expensive, particularly for transferring DL/I information.

The decision was made to purchase tcACCESS from B.O.S., in München-Haar, Germany.

During the proof of concept of tcACCESS, the DL/I data bases were easily accessed by MS-OFFICE applications. It became transparent to LUEG AG how important the real-time access was when performing company critical analysis to support the decision making process. Access to the proprietary IFAS/IPAS/ICOS files has been developed by B.O.S. to allow SQL-based access to these file structures.

After 2 years of using tcACCESS, the product has become an integral part of the daily DP routine at LUEG AG. "We can access our operations data now in

minutes using tcACCESS", says Bodo Bremer, Controller of LUEG AG, "tcACCESS enables us to perform our own selections of the data, right at the time when we need it to do our analysis. We use tcACCESS in the area "Used Cars" for Revenue- and Gross Return-Analysis. The data we process is real-time and of extreme high relevance to our management." Bodo Bremer's next step will be to use the scripting language of the CubeWare product to directly access the operative data bases using ODBC.

In the meantime, Operations at LUEG AG has replaced all critical file transfers by tcACCESS. "We are pleased by the ease of use and by the excellent performance of the product" quotes Michael Wenzel, Application Developer at LUEG AG. "In addition to the file transfers we use tcACCESS to query our data bases and generate reports via MS-ACCESS. Because of the direct ODBC-connection to our data bases we always deal with current data and can quickly react to requests from our end-user departments."

The working relationship between LUEG AG and B.O.S. is just another base for the successful use of tcACCESS. "The support provided to us by B.O.S. is outstanding. We have attended the annual Usewrr Conference, where we learned what other companies use tcACCESS for. This has created a lot of ideas for us to further expand the use of tcACCESS", Hans-Joachim Neumann, Manager IT at LUEG AG, summarizes the postive experiences.



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